

## Exercise 4                      **Linear function and equations** **Linear function, simple interest, cost, revenue, profit, break-even**

### Objectives

- be able to think of a relation between two quantities as a function.
- be able to determine the domain, the codomain, the range of a given function.
- be able to draw the graph of a given linear function.
- be able to determine slope and intercept of a linear function.
- know some examples of linear functions in economic and everyday life applications.
- know and understand the term "simple interest".
- be able to perform simple interest calculation.
- know and understand the terms "fixed costs", "variable costs", "total cost", "total revenue", "total profit" and "break-even value".
- be able to apply the concept of linear functions to a new problem.

### Problems

1.        A taxi driver charges the following fare:

8 CHF plus 1 CHF per kilometer

Think of the taxi fare as a function  $f$ .

- a)        Determine the domain  $D$ , the codomain  $B$ , and the range  $E$  of the function.
- b)        Draw the graph of the function  $f$ .
2.        The taxi fare as described in problem 1 can be thought of as a linear function which assigns to each distance  $x$  (in km) a fare  $y$  (in CHF):

$$f: \mathbb{R}_0^+ \rightarrow \mathbb{R}_0^+ \\ x \quad y = f(x) = ax + b$$

Determine the values of  $a$  and  $b$ .

3.        Find at least two more examples of linear functions in economics or in an everyday life context.

4.        Graph the linear functions below, and determine both slope and intercept:

a)         $f: \mathbb{R} \rightarrow \mathbb{R}$   
           $x \quad y = f(x) = -2$

b)         $f: \mathbb{R} \rightarrow \mathbb{R}$   
           $x \quad y = f(x) = 3x - 4$

c)         $f: \mathbb{R} \rightarrow \mathbb{R}$   
           $x \quad y = f(x) = -x + 3$

5.        Simple interest at a rate of 0.5% is paid on an initial bank balance of 5000 CHF.

- a)        Determine the balance after ten years' time.
- b)        Determine both slope and intercept of the corresponding linear function.

6. A mobile phone company offers three different tariffs:

Tariff A: monthly basic fee of 10 CHF plus 0.20 CHF per minute  
Tariff B: monthly basic fee of 25 CHF plus 0.10 CHF per minute  
Tariff C: no basic fee, 0.60 CHF per minute

Think of the the three tariffs as linear functions.

- Draw the graphs of the three functions in one common coordinate system.
  - Determine the total fee for each tariff for a monthly phone call duration of 1 hour.
  - For what monthly phone call duration tariff A is cheaper than tariff C?
  - For what monthly phone call duration tariff B is cheaper than tariff A?
7. (from: Bittinger, Ellenbogen: Calculus and its applications, Pearson 2007, ISBN 0-321-48543-2)

**EXAMPLE 9** Business: Total Cost. Raggs, Ltd., a clothing firm, has **fixed costs** of \$10,000 per year. These costs, such as rent, maintenance, and so on, must be paid no matter how much the company produces. To produce  $x$  units of a certain kind of suit, it costs \$20 per suit (unit) in addition to the fixed costs. That is, the **variable costs** for producing  $x$  of these suits are  $20x$  dollars. These costs are due to the amount produced and stem from items such as material, wages, fuel, and so on. The **total cost**  $C(x)$  of producing  $x$  suits in a year is given by a function  $C$ :

$$C(x) = (\text{Variable costs}) + (\text{Fixed costs}) = 20x + 10,000.$$

- Graph the variable-cost, the fixed-cost, and the total-cost functions.
- What is the total cost of producing 100 suits? 400 suits?

8. (from: Bittinger, Ellenbogen: Calculus and its applications, Pearson 2007, ISBN 0-321-48543-2)

**EXAMPLE 10** Business: Profit-and-Loss Analysis. When a business sells an item, it receives the *price* paid by the consumer (this is normally greater than the *cost* to the business of producing the item).

- The **total revenue** that a business receives is the product of the number of items sold and the price paid per item. Thus, if Raggs, Ltd., sells  $x$  suits at \$80 per suit, the total revenue  $R(x)$ , in dollars, is given by

$$R(x) = \text{Unit price} \cdot \text{Quantity sold} = 80x.$$

If  $C(x) = 20x + 10,000$  (see Example 9), graph  $R$  and  $C$  using the same set of axes.

- The **total profit** that a business receives is the amount left after all costs have been subtracted from the total revenue. Thus, if  $P(x)$  represents the total profit when  $x$  items are produced and sold, we have

$$P(x) = (\text{Total revenue}) - (\text{Total costs}) = R(x) - C(x).$$

Determine  $P(x)$  and draw its graph using the same set of axes as was used for the graph in part (a).

- The company will *break even* at that value of  $x$  for which  $P(x) = 0$  (that is, no profit and no loss). This is the point at which  $R(x) = C(x)$ . Find the **break-even value** of  $x$ .

**Answers**

1. a)  $D = \mathbb{R}_0^+$  (distance/km)  
 $B = \mathbb{R}_0^+$  (fare/CHF)  
 $E = \{y \in \mathbb{R}_0^+ \mid y \geq 8\}$   
 b) ...

2.  $a = 1, b = 8$

3. ...

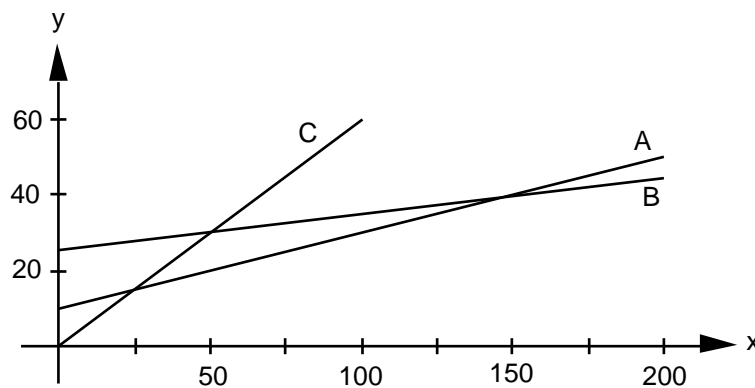
4. a) Slope  $a = 0$ , intercept  $b = -2$   
 b) Slope  $a = 3$ , intercept  $b = -4$   
 c) Slope  $a = -1$ , intercept  $b = 3$

5. a) 5250 CHF

- b)  $f: \mathbb{R}_0^+ \rightarrow \mathbb{R}_0^+$   
 $x \mapsto y = f(x) = ax + b$   
 Slope  $a = 25$ , intercept  $b = 5000$

6. a) Tariff A:  $A: \mathbb{R}_0^+ \rightarrow \mathbb{R}_0^+$   
 $x \mapsto y = A(x) = 0.2x + 10$   
 Tariff B:  $B: \mathbb{R}_0^+ \rightarrow \mathbb{R}_0^+$   
 $x \mapsto y = B(x) = 0.1x + 25$   
 Tariff C:  $C: \mathbb{R}_0^+ \rightarrow \mathbb{R}_0^+$   
 $x \mapsto y = C(x) = 0.6x$

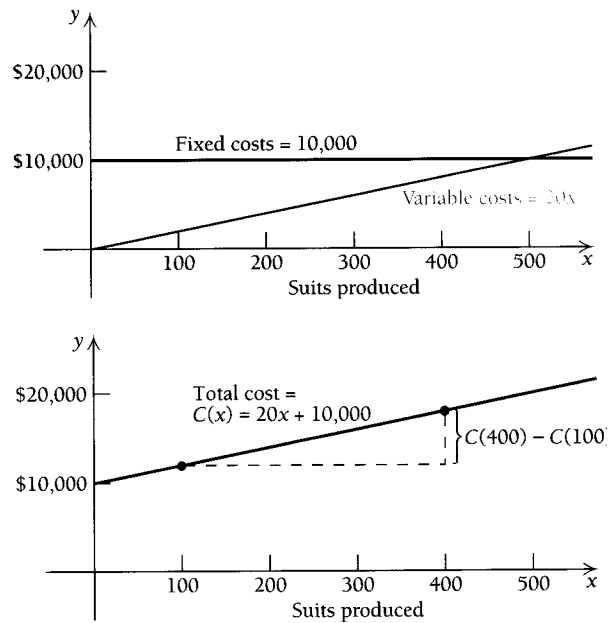
Direct proportionality: fee  $y$  is direct proportional to phone call duration  $x$ .



- b) Tariff A: 22 CHF  
 Tariff B: 31 CHF  
 Tariff C: 36 CHF  
 c) over 25 min  
 d) over 150 min

7.

- a) The variable-cost and fixed-cost functions appear in the graph on the left below. The total-cost function is shown in the graph on the right. From a practical standpoint, the domains of these functions are nonnegative integers 0, 1, 2, 3, and so on, since it does not make sense to make either a negative number or a fractional number of suits. It is common practice to draw the graphs as though the domains were the entire set of nonnegative real numbers.



- b) The total cost of producing 100 suits is

$$C(100) = 20 \cdot 100 + 10,000 = \$12,000.$$

The total cost of producing 400 suits is

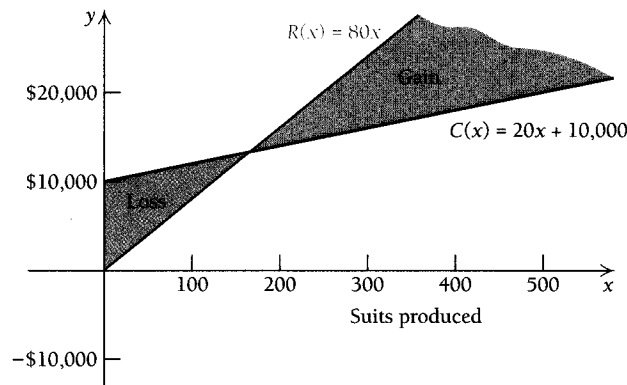
$$\begin{aligned} C(400) &= 20 \cdot 400 + 10,000 \\ &= \$18,000. \end{aligned}$$



8. (see page 5)

8.

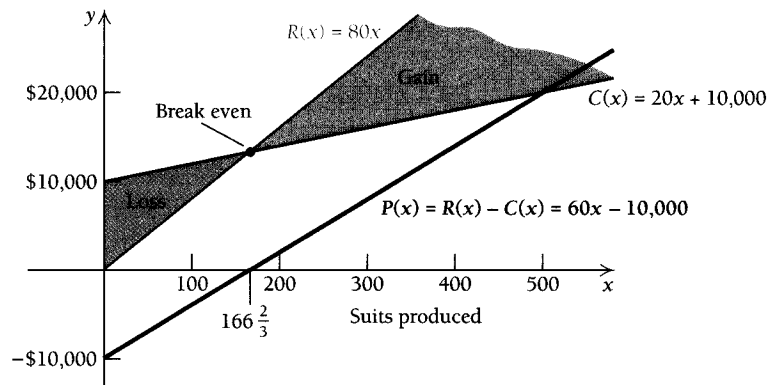
- a) The graphs of  $R(x) = 80x$  and  $C(x) = 20x + 10,000$  are shown below. When  $C(x)$  is above  $R(x)$ , a loss will occur. This is shown by the region shaded red. When  $R(x)$  is above  $C(x)$ , a gain will occur. This is shown by the region shaded gray.



- b) To find  $P$ , the profit function, we have

$$P(x) = R(x) - C(x) = 80x - (20x + 10,000) = 60x - 10,000.$$

The graph of  $P(x)$  is shown by the heavy line. The red portion of the line shows a “negative” profit, or loss. The black portion of the heavy line shows a “positive” profit, or gain.



- c) To find the break-even value, we solve  $R(x) = C(x)$ :

$$\begin{aligned} R(x) &= C(x) \\ 80x &= 20x + 10,000 \\ 60x &= 10,000 \\ x &= 166\frac{2}{3}. \end{aligned}$$

How do we interpret the fractional answer, since it is not possible to produce  $\frac{2}{3}$  of a suit? We simply round to 167. Estimates of break-even values are usually sufficient since companies want to operate well away from break-even values in order to maximize profit. ♦